

Welcome

Many thanks for subscribing to receive helpful sales articles from Sales United (a trading name of TP19 Ltd).

Every two weeks we will send out another article, which shares ideas – aiming to help you increase your sales. I'm certain that practically everyone who chooses to receive these articles have two things in common:

1 – you're already pretty good sales people, in that it's likely what you do for a living (or at least part of your job) and you care enough to always look for new ideas and,

2 – you know that, in sales as in every other aspect of life, those who are always looking to improve upon themselves will prosper.

Sales United

I will not be the only contributor to the articles you receive. The first few will be written by me but as we go forward I will also be including articles from contributors who I know to be successful sales people. This is not just to give me a break from writing! I actually really like writing. It's because I know that I do not have all the answers. I have learnt much from many different people over the years and believe that www.salesunited.co.uk will be much stronger and of more benefit to you with a wider network of contributors. Hence the name www.salesunited.co.uk and not just www.tp19.com.

About the Author(s)

I will introduce any contributors along with the relevant article but will take this opportunity just to introduce myself a bit further to anyone who doesn't already know me. My name is Tony Pearson and I run a sales consultancy called TP19 Ltd. I have been in sales for as long as I can recall and have sold everything from Fudge to Finance and from Security Services to Scarves. I provide contracted sales services, telesales & lead generation services as well as sales training in all sectors. I have included my contact details below but this will be the only time that these are attached to an article so do not be concerned about receiving an advert every fortnight because that's not what www.salesunited.co.uk is about.

Feedback

If you have any questions or comments (positive or negative) about the articles at any stage please feel free to email me - tony@salesunited.co.uk.

I sincerely hope you enjoy reading the articles you will receive and gain a positive outcome on your sales as a result.

Regards and best of luck!